# WILEY



# Personalized. Specialized. In-Depth.



# **Benefits**

Everything DiSC<sup>®</sup> solutions provide rich, versatile learning programs that offer personal insight for learners at every level of an organization, using a consistent language of DiSC<sup>®</sup>.

Using a research-validated learning model, each solution provides in-depth information including tips, strategies, and action plans to help learners become more effective in the workplace. All Everything DiSC solutions include unlimited access to complimentary follow-up reports and MyEverythingDiSC<sup>®</sup>, the interactive learning portal exclusive to Everything DiSC.

# **The Solutions**

#### **Everything DiSC Productive Conflict**

Designed to help learners curb destructive behaviors so that conflict can become more productive, ultimately improving workplace results and relationships.

#### **Everything DiSC Work of Leaders®**

The *Work of Leaders* made simple: Vision, Alignment, and Execution. Based on best practices, *Work of Leaders* 

connects to real-world demands, generating powerful conversations that provide a clear path for action.

#### **Everything DiSC 363® for Leaders**

Combines the best of 360s with the simplicity and power of DiSC, plus three personalized strategies for improving leadership effectiveness. For anyone who wants to use 360° feedback as part of their leadership development, whether an emerging leader or an experienced executive.

#### **Everything DiSC Workplace®**

Can be used with everyone in an organization, regardless of title or role, to build more effective relationships, and improve the quality of the workplace.

#### **Everything DiSC Management**

Teaches managers how to bring out the best in each employee. They learn how to read employee styles and adapt their own styles to manage more effectively.

#### **Everything DiSC Sales**

Helps salespeople connect better with their customers by understanding their DiSC sales style, understanding their customers' buying styles, and adapting their sales style to meet their customers' buying styles.

# **Exclusive Follow-Up Reports**

#### **Everything DiSC® Comparison Report:**

Can be created for any two participants to illustrate their similarities and differences. Complimentary, unlimited access available with all Everything DiSC Profiles.

#### **Everything DiSC Supplement for Facilitators:**

Provides more detailed data about an Everything DiSC assessment and helps facilitate a richer discussion about a respondent's DiSC<sup>®</sup> style, including unexpected items. Complimentary, unlimited access available with all Everything DiSC Profiles, excluding *Everything DiSC 363<sup>®</sup>* for Leaders.

#### **Everything DiSC Facilitator Report:**

Provides a composite of your group's DiSC styles and information on how DiSC styles can impact your organization's culture. Includes the names and styles of each participant. Sold separately.

#### **Everything DiSC Group Culture Report:**

Helps you determine the group's DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision-making and risk-taking. Sold separately.

#### Everything DiSC 363<sup>®</sup> Coaching Supplement:

Additional information for coaches to use when preparing to provide leaders with their *Everything DiSC 363 for Leaders* feedback. Exclusively for the *Everything DiSC 363 for Leaders Profile* at no additional charge.

#### **Everything DiSC Customer Interaction Map:**

Personalized follow-up interaction maps to help salespeople navigate from their sales styles to their real-life customers' buying styles. Exclusively for the *Everything DiSC Sales Profile* at no additional charge. Learners gain unlimited access to MyEverythingDiSC®, the mobile-friendly, interactive learning portal that provides on-demand insights about DiSC and strategies for applying DiSC to real work situations.



DOMINANCE

INFLUENCE

STEADINESS